Message from the Board of Directors

Newsletter: 2017-2018 Season

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Greetings APICS Shoreline Chapter Members,

As we move into Fall, it’s a reminder that another year is rapidly slipping away. What were your main accomplishments this past year? Did you set goals and achieve many of those goals? If you are like most individuals you probably didn’t accomplish as much as you had planned to accomplish this year. The coming New Year will present many opportunities to set and accomplish personal goals. Start planning today! Following are a few goals to consider for this next year.

**APICS Certification.** Please review last month’s “Message from the Board of Directors”. This message covered very well why you should seek APICS Certification. If you’ve been contemplating this certification, **NOW is the time for action.** The next set of APICS CPIM Classes are planned to begin early next year for the Shoreline Chapter. These classes have proven to be most beneficial for those working toward their APICS CPIM Certification. The APICS Shoreline Chapter has experienced facilitators to support and guide you through this process. If you are contemplating APICS CSCP Certification we can help get you connected with other training venues.

**APICS Certification Maintenance.** Please remember to keep your APICS membership current annually. This is one of the easiest ways to collect maintenance points that are required for submission every 5 years. There are numerous ways to gain the points required to maintain your APICS Certifications. Please visit [www.apics.org](http://www.apics.org) for further guidance and details.

**Attend APICS Shoreline Chapter Events.** Our Shoreline Chapter schedules numerous PDMs and Plant Tours each program year. These events provide opportunities to connect with other Supply Chain Professionals as well as provide points toward your APICS Certification(s). Our most recent event was the Fall Road Clean Up near Cleveland, WI along Hwy LS. A special “THANK YOU!” to those whom participated in this event.

**Volunteer.** We all lead very busy lives, but this chapter would not survive without our dedicated volunteers. If you have yet to volunteer, I would like to encourage you to give this serious consideration. We are always looking for Board Members and fresh perspectives. For those who are volunteering and who have volunteered; “THANK YOU!” Our chapter does extremely well within the APICS community and it would not be possible without our volunteers and participating members.

**Final Thoughts.** I’d like to recognize and welcome Paula Rudolph as the newest member of the APICS Shoreline Chapter. Complete any remaining goals set for this year and start setting goals for next year. Consider volunteering with the APICS Shoreline Chapter!

Respectfully yours,

Stephen J. Rasmussen, CPIM
APICS Shoreline Chapter VP Membership
APICS Shoreline Chapter VP Student Chapter

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**Current PDM Information**

**November PDM**

Timeout Sports Bar & Grill
1027 N Rapids Road, Manitowoc, WI
**DATE:** Tuesday, November 14, 2017
**TOUR Time:** 3:00 – 5:00 pm
**PDM Time:** 5:00 – 8:00 pm

**Speaker:** Jake Zulewski, Sales Manager
Jake Zulewski has been with International Paper for seventeen years in various roles across the Midwest. He graduated with a paper engineering degree from Western Michigan University. He started his career with International Paper in 2000 as a Process Improvement Manager Assistant, focused on quality improvement and waste reduction. He then moved into a sales position handling a four-state region for their Automotive Segment. In 2009, he was promoted to Sales Manager and moved his family to Chicago. After five years in the Chicago Market, he was promoted to Complex Sales Manager and moved to Appleton, Wisconsin.

Jake is married with three wonderful children that are very active in soccer, hockey, basketball, and the arts. In his spare time, he enjoys refereeing soccer, curling, and travelling with his family.

About the Presentation:
Jake will share the history of International Paper and a breakdown of their different business segments. The Industrial Packaging segment is their largest segment; Jake will breakdown where they are located and discuss which markets they serve. I will discuss IP’s growth strategy and some of the market trends in packaging. International Paper’s sales approach is to sell on value – not on price; they try to steer the conversation away from turning packaging into a commodity.

About the Tour:
Please enter through Visitor’s entrance on Dewey Street; around the corner from 2000 S 18th Street. See map below:
Cost
Member: $25.00
Guest: $30.00
Student/Retiree: $15.00

Interested in attending this event? To register contact Rhonda Shermeister at rshermeister@wigwam.com
Please register by 5 business days prior to the event.

Shoreline APICS PDM Schedule
<table>
<thead>
<tr>
<th>DAY</th>
<th>DATE</th>
<th>LOCATION</th>
<th>SPEAKER</th>
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<tbody>
<tr>
<td>Wednesday</td>
<td>9/20/2017</td>
<td>Tour—Eden Stone Company (Bus from Holiday Inn—1:30pm), Meeting—Holiday Inn (3:30 pm), 625 W Rolling Meadows, Fond du Lac, WI</td>
<td>Phil Kosik, Materials Manager, Eden Stone Co.</td>
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<tr>
<td>Wednesday</td>
<td>10/18/2017</td>
<td>The Bull at Pinehurst Farms, 1 Long Drive, Sheboygan Falls</td>
<td>Tammy Graf, Director of Workforce Development</td>
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<tr>
<td>Tuesday</td>
<td>11/14/2017</td>
<td>Tour—International Paper 2000 S. 18th St. Meeting—Timeout Sports Bar &amp; Grill, 1027 N Rapids Rd, Manitowoc WI</td>
<td>Jake Zulewski, Sales Manager</td>
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**No December Meeting due to Holiday. Merry Christmas and Happy New Year!**

**No January Meeting**

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<tr>
<th>Tuesday</th>
<th>2/13/2018</th>
<th>Timeout Sports Bar &amp; Grill, 1027 N Rapids Rd, Manitowoc WI</th>
<th>Joe Chaltry, Transportation Purchasing Manager, Fed Ex</th>
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<tbody>
<tr>
<td>Tuesday</td>
<td>3/13/2018</td>
<td>Tour—Curt G. Joa, Inc. 100 Crocker St., Sheboygan Falls, WI Meeting—Back 40 Pub &amp; Grill, W3820 County Road C, Plymouth</td>
<td>Tony Smith, Purchasing Manager</td>
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<td>Wednesday</td>
<td>4/18/2018</td>
<td>Award and Upper Management Night, Autumn Ridge, One Straight Drive, Valders WI</td>
<td>Bob Collins, Senior Director of Professional Development APICS</td>
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**Time**

- Cocktails: 5:00 PM to 6:00 PM
- Dinner: 6:00 PM to 6:45 PM
- Chapter Business: 6:45 PM to 7:00 PM
- Speaker: 7:00 PM to 8:00 PM

**Cost**

- Member: $25.00
- Guest: $30.00
- Student/Retiree: $15.00

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**Upcoming APICS Shoreline Events**

**November Calendar**

November 14 – PDM – Tour International Paper at 3pm followed by dinner at Timeout Sports Bar & Grill, Manitowoc, WI – 5:00 – 8:00 PM

November 23 – Happy Thanksgiving!

**Chapter/APICS News**
Wanted!!

Member at Large – The APICS Shoreline Chapter is looking for a Member at Large on the Board of Directors. This would be a great opportunity to get involved with the chapter. If interested, contact a board member or submit your name to newsletter@shorelineapics.org.

CPIM Review Course Schedule

2017/2018 CPIM Review Course Schedule:

Due to the reconfiguration of the CPIM Review and Test Program, our Chapter will be offering review courses in 2018. A detailed scheduled will be forthcoming.

Shoreline Board of Directors

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<tr>
<th>POSITION</th>
<th>NAME</th>
<th>E-MAIL</th>
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<tbody>
<tr>
<td>President</td>
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<td>Executive Vice President</td>
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<td>Newsletter</td>
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<td>Webmasters</td>
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<tr>
<td>Member at Large</td>
<td>OPEN</td>
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Board of Directors Meeting Schedule

BOD meetings are planned for the first Wednesday of the month except as noted. Meetings are held at Lakeshore Technical College, in Sheboygan County Training Room (L241) at 5:30 PM. All members are welcome to attend any board meeting. Please let any current board member know if you would like to attend as we normally have a light meal preceding the meeting and it will help us to ensure we have enough for all.

Editor's Note
If you have an interest in any specific news item, have a question, or wish to see something added to the newsletter, please email your request to newsletter@shorelineapics.org.

Contact Information

APICS Shoreline Chapter
P.O. Box 267
Sheboygan, WI
53082-0267
www.ShorelineAPICS.org

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