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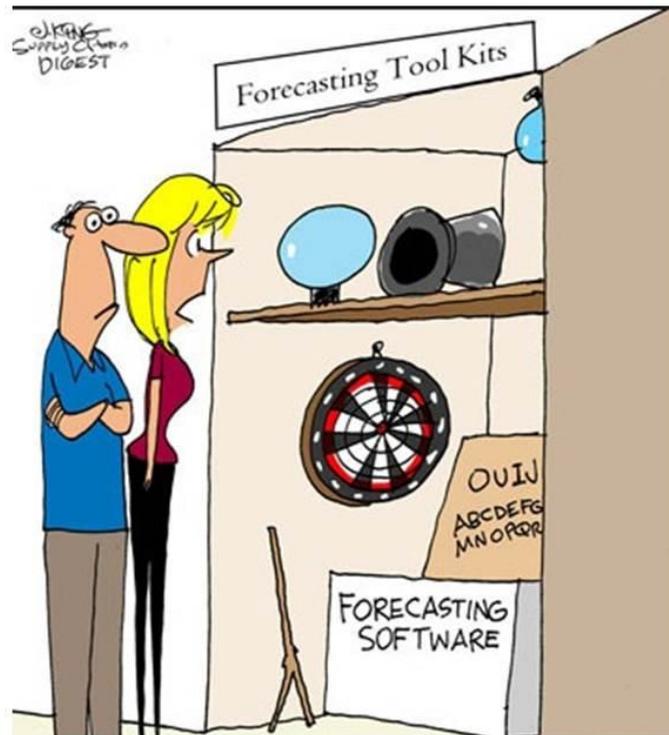
## ***Newsletter: 2018-2019 Season***



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Shoreline Chapter changed Internet Host provider, for a download copy of the newsletter, please click link above. Thank you!

## APICS Fun Fact



***"Our forecasting software has the latest technology. Unfortunately, our hardware is a legacy system."***

## Message from the Board of Directors

Friends and Colleagues,

We have had an exciting year with some great tours and guest speakers at our monthly PDM meetings. Our marketing strategy has included use of the monthly newsletter, Facebook, LinkedIn, our website, and even partnering with the Sheboygan Chamber of Commerce. These social media outlets will also be enhanced in the upcoming months and into next year as we campaign for various training and conference opportunities offered through our chapter and Corporate ASCM.

After attending the Annual ASCM conference last fall, a new branding and marketing campaign was laid out by Corporate APICS. Also new geo training sessions were rolled out for board members to attend during 2<sup>nd</sup> and 3<sup>rd</sup> quarter of this year. The training is to benefit the individual as well as the chapter to be successful, regardless of the chapter size. It is with passion and excitement that we will be rolling these out as well.

As the year winds down, we prepare for the upcoming year of events and opportunities. We take into consideration the feedback that is provided from the surveys at the end of the PDM's. Soon and in the upcoming year, email surveys will be sent out to capture feedback from our existing membership and community. Please take a few moments when you receive a survey to support the chapter and local supply chain community.

Shoreline Chapter also partners with Lakeshore Technical College to develop the student chapter. Our President, Rhonda Shermeister and I have joined the Advisory Committee for Supply Chain Management in efforts to strengthen our student participation with our chapter and community. Efforts are being made to extend this type of recruitment from Lakeland and UW-Sheboygan as well for the upcoming year.

I encourage you to visit our social media platforms and be a part of our progress.

Regards,  
Lori Justinger  
VP Marketing  
Shoreline APICS Board of Directors

## Current PDM Information

***April PDM - Last PDM of the season!***

**Autumn Ridge Golf Course**

***One Straight Drive, Valders, WI***

***Date: Wednesday, April 17, 2019***

***PDM Time: 5:00 – 8:00 pm***

**Speaker:** Jennifer Engel, Senior Analyst at Source One, a Corcentric Company

**Topic:** End-to-End Supplier Relationship Management: Driving Value Through Segmentation



Jennifer Engel is a Senior Strategic Sourcing Analyst at Source One, a Corcentric Company. Source One's clients trust her to develop and deliver on transformative supply management initiatives. Offering hands-on support across a range of spend areas, she's proven especially successful within challenging categories like Maintenance, Repair, and Operations (MRO) and Facilities. Her collaborative and creative approach empowers businesses from the mid-market to the Fortune 500 to elevate Procurement, engage their supply base more effectively, and generate value in the long-term.

Jennifer has published thought leadership on outlets including ThomasNet and Buyers Meeting Point and addressed industry groups like the American Manufacturing Association.

### **About the Presentation:**

Supply chains are built on relationships. Best-in-class supply management groups know that contract negotiations are not the end of an engagement, but only the beginning of long-term, strategic partnerships. Those who fail to nurture these partnerships miss out on valuable opportunities to innovate, adapt, and align themselves for greater value generation.

In this presentation, Source One's Jennifer Engel will not only advocate for the benefits of dedicated SRM programs, but also outline an optimal approach to segmenting the supply base. Strategic, Essential, Commodity, and Transactional suppliers each require a specialized style of engagement. Engaged effectively, each provides a unique kind of value. She will provide attendees with the insights they need to gain visibility, balance risk with value potential, and establish a stronger, more collaborative supplier network.

Interested in attending this event? To register, click either link below:

[www.shorelineapics.org](http://www.shorelineapics.org) or [rshermeister@wigwam.com](mailto:rshermeister@wigwam.com)

**Please register by 5 business days prior to the event**

## Shoreline APICS PDM Schedule

DAY	DATE	LOCATION	SPEAKER
Tuesday	9/18/2018	Meeting—Timeout Sports Bar & Grill 1027 N Rapids Road, Manitowoc, WI	Joe Van Derven, Vice-President of Information Systems at Sartori Gallery
Wednesday	10/17/2018	Tour—Johnsonville Sausage, LLC N6928 Johnsonville Way, Sheboygan Falls, WI Meeting—Chris and Sue's Place W3820 County road C, Plymouth, WI	Tom Allen, Master Scheduler at Johnsonville
Tuesday	11/13/2018	Tour—Energy Bank Inc. 4466 Custer Street, Manitowoc, WI Meeting—Timeout Sports Bar & Grill 1027 N Rapids Road, Manitowoc, WI	Tim Eylander, Vice President Business Development at Energy Bank
<i>No December Meeting due to Holiday Merry Christmas and Happy New Year!</i>			
<b>No January Meeting</b>			
Wednesday	2/20/2019	Meeting—Chris and Sue's Place W3820 County Road C, Plymouth, WI	Jessica Sayeski, Procurement Manager at American Orthodontics
Wednesday	3/20/2019	Meeting—Chris and Sue's Place W3820 County Road C, Plymouth, WI	Eric Breikreutz, Director of Operations, Vollrath
Wednesday	4/17/2019	Award and Upper Management Night Meeting—Autumn Ridge Golf Course One Straight Drive, Valders, WI	Topic: Supplier Relationship Management Jennifer Engel, Senior Analyst at Source One Consulting

Time

Cocktails: 5:00 PM to 6:00 PM  
 Dinner: 6:00 PM to 6:45 PM  
 Chapter Business: 6:45 PM to 7:00 PM  
 Speaker: 7:00 PM to 8:00 PM

Cost

Member: \$25.00  
 Guest: \$30.00  
 Student/Retiree: \$15.00

## Upcoming APICS Shoreline Events

### *March / April Calendar*

# Spring Clean Up

When: April 27, 2019 - meet at 8:30 am

Where: Fischer Creek Recreation Area - 13391 County Rd LS, Cleveland

\*\*\* Rain date will be May 4 \*\*\*

# CPIM Review Course Schedule

## Schedule for 2019/2020

### Part I - Basics of Supply Chain Management (BSCM)

September 11, 18, 25; October 2, 9

### Part II - (Blended Modules)

October 23, 30; November 6, 13, 20

January 15, 22, 29; February 5, 12

Classes held Wednesdays 5pm - 9pm at the Kohler Learning Center (HR/Law Building) directly across the road from the Design Center.

### Cost per class:

Part I - \$800 / APICS members; \$1,050 / non-APICS members

Part II - \$1,200 / APICS members; \$1,550 / non-APICS members

Registration deadline: August 21, 2019

For enrollment, please email Bruce Balthazor, CPM, CPIM at [classes@shorelineapics.org](mailto:classes@shorelineapics.org)

## Chapter/APICS News

### **Wanted!!**

#### **VP of C-Bar**

**PRIMARY RESPONSIBILITY:**

Work in collaboration with the President

**SPECIFIC DUTIES:**

1. Complete the APICS C-Bar Progressive Scale documentation
2. Submit C-Bar documentation to APICS headquarters at the end of the fiscal year
3. Attend all BOD, PDM, and special events.

#### **Webmaster**

**PRIMARY RESPONSIBILITY:**

The Director at Large - Webmaster is tasked to maintain an accurate and informative web site.

**SPECIFIC DUTIES:**

1. Maintain the website in accordance with APICS headquarters.
2. Maintain the web site for accuracy and timeliness of information.
3. Attend all BOD, PDM, and special events.

#### **Member at Large**

**PRIMARY RESPONSIBILITY:**

Serve as a liaison between the membership and the board of directors.

**SPECIFIC DUTIES:**

1. Offer ideas on charter improvement.
3. Attend all BOD, PDM, and special events.

These are great opportunities to get involved with the chapter! If interested, contact a board member or submit your name to [newsletter@shorelineapics.org](mailto:newsletter@shorelineapics.org).

These are great volunteer opportunities!

## Shoreline Board of Directors

POSITION	NAME	E-MAIL
President	Rhonda Shermeister	<a href="mailto:rshermeister@wigwam.com">rshermeister@wigwam.com</a>
Executive Vice President	Open	
Past President	Open	
Secretary	Michelle Loose	<a href="mailto:mloose@johnsonville.com">mloose@johnsonville.com</a>
Treasurer	Mark Habighorst	<a href="mailto:mark.habighorst@kohler.com">mark.habighorst@kohler.com</a>
VP Student Chapter	Stephen Rasmussen	<a href="mailto:srasmussen@wigwam.com">srasmussen@wigwam.com</a>
VP Certification	Bruce Balthazor	<a href="mailto:brucegbalthazor@drs.com">brucegbalthazor@drs.com</a>
VP Membership	Stephen Rasmussen	<a href="mailto:srasmussen@wigwam.com">srasmussen@wigwam.com</a>
VP Programs and Events	Rhonda Shermeister	<a href="mailto:rshermeister@wigwam.com">rshermeister@wigwam.com</a>
VP CBAR	Rhonda Shermeister	<a href="mailto:rshermeister@wigwam.com">rshermeister@wigwam.com</a>
VP Marketing	Lori Justinger	<a href="mailto:lori.justinger@kohler.com">lori.justinger@kohler.com</a>
VP Newsletter	Michelle Loose	<a href="mailto:mloose@johnsonville.com">mloose@johnsonville.com</a>
Webmasters	Open	
Historian	Jim Prellwitz	<a href="mailto:james.prellwitz@att.net">james.prellwitz@att.net</a>
LTC Student Member at Large	Jim Ervin	<a href="mailto:jim.ervin@gotoltc.edu">jim.ervin@gotoltc.edu</a>
Member at Large	Open	
Member at Large	Open	

## Board of Directors Meeting Schedule

BOD meetings are planned for the first Wednesday of the month except as noted. Meetings are held at Lakeshore Technical College, in Sheboygan County Training Room (L241) at 5:30 PM. All members are welcome to attend any board meeting. Please let any current board member know if you would like to attend as we normally have a light meal preceding the meeting and it will help us to ensure we have enough for all.

## Editor's Note

If you have an interest in any specific news item, have a question, or wish to see something added to the newsletter, please email your request to [newsletter@shorelineapics.org](mailto:newsletter@shorelineapics.org).

## Contact Information

APICS Shoreline Chapter  
P.O. Box 267  
Sheboygan, WI  
53082-0267  
[www.ShorelineAPICS.org](http://www.ShorelineAPICS.org)



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**Our mailing address is:**

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