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## ***Newsletter: 2018-2019 Season***



- Message from the Board of Directors •
- Current PDM Information •
- Shoreline APICS PDM Schedule •
- Upcoming APICS Shoreline Events •
- Chapter/APICS News •
- CPIM Review Course Schedule •
- Shoreline Board of Directors •
- Board of Directors Meeting Schedule •
- Editor's Note •
- Contact Information
- [Download PDF Version](#)

Shoreline Chapter changed Internet Host provider, for a download copy of the newsletter, please click link above. Thank you!

## APICS Fun Fact



***"It was someone from corporate's idea to improve our inventory turns."***

### Message from the Board of Directors

Greetings Supply Chain Professionals,

Are you looking for something to do during the week? Chances are you are in the same boat as the rest of us; you live by a very hectic schedule. But I know many local employers are encouraging their associates on the topic of 'Continuing Education'. Well it just so happens, our chapter offers Professional Development Meetings.

If you are new to our chapter and do not know what a Professional Development Meeting is, it is a great way for members and partners for development, an opportunity for networking, and the sharing of best practices. A PDM can elevate the competitive advantage and continuing effectiveness of our members and their companies by effectively expanding their knowledge of best practices and providing a forum for the exchange of ideas.

Shoreline Chapter PDMs are held once each month, September through November and February through April. PDM content varies from meeting to meeting and year to year, featuring presentations and discussion by supply chain and manufacturing excellence experts. In addition, some of the PDM's feature plant tours at some of the most cutting edge companies within our community!

This calendar year we visited local area businesses and had the privilege of gaining insights from other Supply Chain professionals from diverse industries. Recently presented and future PDM topics include:

- Enterprise Resource Planning – Joe Van Derven, Satori Foods
- Tour of Johnsonville in Sheboygan Falls, Wisconsin
- Tour of Energy Bank in Manitowoc, Wisconsin
- Purchasing Topic – Jessica Sayeski, American Orthodontics
- Tour of Masters Gallery in Plymouth, Wisconsin
- Supplier Relationship Management – Source One

You do not need to be a member of APICS to attend. Meetings are open to all - bring your boss, your coworkers, anyone interested in the PDM topics and the networking opportunities. The PDM offers a great value at \$25 for members, \$30 for guests, and \$15 for students and retirees.

In addition, PDMs are a great, inexpensive way to network with your peers, have a great dinner, hear a speaker on a relevant topic, and earn maintenance points against your APICS Certification! An added bonus, PDM attendance provides 1 CEU Credit towards Certification Maintenance Points for participating.

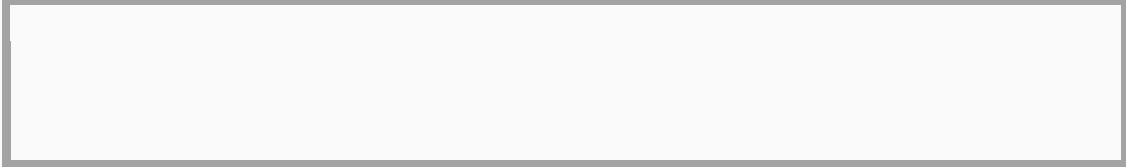
What people are saying about our PDMs?

“Excellent speaker, very knowledgeable!” “Great Evening!” “Very Impressive Leader!”

If you are interested in joining us for a future PDM, please visit <http://www.shorelineapics.org/news-and-events> to register for an event.

We hope to see you there!

Rhonda Shermeister, CPIM  
VP Programs and Events



## Current PDM Information

### **November PDM**

#### **Timeout Sports Bar & Grill**

**1027 N Rapids Road, Manitowoc, WI**

**Date: Tuesday, November 13, 2018**

**TOUR Time: 3:00 – 5:00 pm**

**PDM Time: 5:00 – 8:00 pm**

Speaker: Tim Eylander, Vice President - Business Development

Topic: Tour and History of Energy Bank



Tim is currently the Vice President of Business Development at Energy Bank. He has 38+ years successful account management and tactical sales to Fortune 500 companies and other channel networks. Tim has specialization in and extensive experience with leading edge technologies in energy efficiency. He developed and grew partner network to \$35 million maximizing annual sales for a publicly traded company. Additionally, Tim has extensive multi-channel experience in both direct sales and reseller networks nationwide. He has an outstanding record of achievement in complex account and contract negotiations for large name companies including Kraft Foods, Newell Rubbermaid, Sysco Foods, and Toyota.

Tim's success is attributed to self-motivation, excellence in networking skills, long-term relationships built upon continued results and trust, and dexterity in problem solving and delegation.

About the Presentation:

Tim will highlight story of energybank, where they came from and where they are going. The discussion will cover the following topics:

- Start-up on a growth trajectory
- Review of award-winning product line: LED Done Right®
- What is LED Done Right and what is the value proposition of LED Done Right
- Introduction to FUSION™ solar-powered LED
- Internet of Things, Genius IoT®
- Link to FUSION™: <https://energybankinc.com/fusion.html>

About the Tour:

Directions:

<https://goo.gl/maps/34bmUzCWqDz>

Parking - Please enter through Visitor's entrance on 4466 Custer Street, Manitowoc.

Required PPE for Tour:

- Please refrain from wearing open toe shoes
- Hearing and eye protection will be provided

Interested in attending this event? To register, click either link below:

[www.shorelineapics.org](http://www.shorelineapics.org) or

[rshermeister@wigwam.com](mailto:rshermeister@wigwam.com)

**Please register by 5 business days prior to the event**

## Shoreline APICS PDM Schedule

DAY	DATE	LOCATION	SPEAKER
Tuesday	9/18/2018	Meeting – Timeout Sports Bar & Grill 1027 N Rapids Road, Manitowoc, WI	Joe Van Derven, Vice-President of Information Systems at Sartori Gallery
Wednesday	10/17/2018	Tour – Johnsonville Sausage, LLC N6928 Johnsonville Way, Sheboygan Falls, WI Meeting – Chris and Sue's Place W3820 County road C, Plymouth, WI	Tom Allen, Master Scheduler at Johnsonville
Tuesday	11/13/2018	Tour – Energy Bank Inc 4466 Custer Street, Manitowoc, WI Meeting – Timeout Sports Bar & Grill 1027 N Rapids Road, Manitowoc, WI	Tim Eylander, Vice President Business Development at Energy Bank
<i>No December Meeting due to Holiday Merry Christmas and Happy New Year!</i>			
<b>No January Meeting</b>			
Wednesday	2/20/2019	Meeting – Chris and Sue's Place W3820 County Road C, Plymouth, WI	Jessica Sayeski, Procurement Manager at American Orthodontics
Wednesday	3/20/2019	Tour – Masters Gallery 411 County Road C, Plymouth, WI Meeting – Chris and Sue's Place W3820 County Road C, Plymouth, WI	Chris Schramm, Director of Supply Chain at Masters Gallery
Wednesday	4/17/2019	Award and Upper Management Night Meeting – Autumn Ridge Golf Course One Straight Drive, Valders, WI	Topic: Supplier Relationship Management TBD at Source One Consulting

<u>Time</u>		<u>Cost</u>
Cocktails:	5:00 PM to 6:00 PM	Member: \$25.00
Dinner:	6:00 PM to 6:45 PM	Guest: \$30.00
Chapter Business:	6:45 PM to 7:00 PM	Student/Retiree: \$15.00
Speaker:	7:00 PM to 8:00 PM	

## October PDM



The picture above shows the great turnout that there was for the October PDM. It was an opportunity to network with other Supply Chain professionals. Attendees also were able to learn about Johnsonville's path to implement IBP (Integrated Business Planning) directly from Mike, Director of IBP at Johnsonville.

Be sure to join next month!

## Upcoming APICS Shoreline Events

### *November Calendar*

November 7 - Shoreline Chapter Board Meeting - 5:30PM - LTC Rm L241

November 13 – PDM – Dinner meeting at Timeout Sports Bar & Grill, Manitowoc, WI – 5:00 – 8:00 PM

**Reminder** - No PDM in December

## Chapter/APICS News

### **Wanted!!**

#### **VP of C-Bar**

**PRIMARY RESPONSIBILITY:**

Work in collaboration with the President

**SPECIFIC DUTIES:**

1. Complete the APICS C-Bar Progressive Scale documentation
2. Submit C-Bar documentation to APICS headquarters at the end of the fiscal year
3. Attend all BOD, PDM, and special events.

#### **Webmaster**

**PRIMARY RESPONSIBILITY:**

The Director at Large - Webmaster is tasked to maintain an accurate and informative web site.

**SPECIFIC DUTIES:**

1. Maintain the website in accordance with APICS headquarters.
2. Maintain the web site for accuracy and timeliness of information.
3. Attend all BOD, PDM, and special events.

#### **Member at Large**

**PRIMARY RESPONSIBILITY:**

Serve as a liaison between the membership and the board of directors.

**SPECIFIC DUTIES:**

1. Offer Ideas on charter improvement.
3. Attend all BOD, PDM, and special events.

These are great opportunities to get involved with the chapter! If interested, contact a board member or submit your name to [newsletter@shorelineapics.org](mailto:newsletter@shorelineapics.org).



## Shoreline Board of Directors

POSITION	NAME	E-MAIL
President	Rhonda Shermeister	<a href="mailto:rshermeister@wigwam.com">rshermeister@wigwam.com</a>
Executive Vice President	Open	
Past President	Daniel Otte	<a href="mailto:drotte63@gmail.com">drotte63@gmail.com</a>
Secretary	Linda Tryba	<a href="mailto:lmtryba@aol.com">lmtryba@aol.com</a>
Treasurer	Mark Habighorst	<a href="mailto:mark.habighorst@kohler.com">mark.habighorst@kohler.com</a>
VP Student Chapter	Stephen Rasmussen	<a href="mailto:srasmussen@wigwam.com">srasmussen@wigwam.com</a>
VP Certification	Bruce Balthazor	<a href="mailto:brucegbalthazor@drs.com">brucegbalthazor@drs.com</a>
VP Membership	Stephen Rasmussen	<a href="mailto:srasmussen@wigwam.com">srasmussen@wigwam.com</a>
VP Programs and Events	Rhonda Shermeister	<a href="mailto:rshermeister@wigwam.com">rshermeister@wigwam.com</a>
VP CBAR	Open	
VP Marketing	Lori Justinger	<a href="mailto:lori.justinger@kohler.com">lori.justinger@kohler.com</a>
VP Newsletter	Michelle Loose	<a href="mailto:mloose@johnsonville.com">mloose@johnsonville.com</a>
Webmasters	Open	
Historian	Jim Prellwitz	<a href="mailto:james.prellwitz@att.net">james.prellwitz@att.net</a>
LTC Student Member at Large	Jim Ervin	<a href="mailto:jim.ervin@gotoltc.edu">jim.ervin@gotoltc.edu</a>
Member at Large	Open	
Member at Large	Open	

## Board of Directors Meeting Schedule

BOD meetings are planned for the first Wednesday of the month except as noted. Meetings are held at Lakeshore Technical College, in Sheboygan County Training Room (L241) at 5:30 PM. All members are welcome to attend any board meeting. Please let any current board member know if you would like to attend as we normally have a light meal preceding the meeting and it will help us to ensure we have enough for all.

## Editor's Note

If you have an interest in any specific news item, have a question, or wish to see something added to the newsletter, please email your request to [newsletter@shorelineapics.org](mailto:newsletter@shorelineapics.org).

## Contact Information

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53082-0267  
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